

A faded, light-colored illustration of a city skyline with various skyscrapers and buildings, serving as a background for the text.

# Brainciti

MANAGEMENT CONSULTANCIES



Company Name:  
**Brainciti Management Consultancies**

Headquarters:  
**Dubai, United Arab Emirates**

Industry:  
**Corporate Services, Business Consultancy, Tax & Accounting, Training & Development**

**Services Offered:**

- **Business Setup:** Tailored solutions for mainland and freezone business setups in the UAE and Saudi Arabia.
- **Immigration Support:** Comprehensive visa and residency services for individuals and businesses.
- **Corporate Banking:** Partnered banking solutions for seamless corporate account management and advisory services.
- **Tax Compliance:** VAT audits, cross-border compliance, and tailored tax strategies for businesses operating in the GCC region.
- **Employee Training & Development:** Tailored training programs aimed at improving organizational skills, performance, and leadership potential of employees



# Who We Are?

**Brainciti Consulting** is a UAE and Saudi Arabia-based corporate consultancy firm specializing in corporate, commercial, employment, and IT assistance. With a client base of over 300 companies, we provide services such as conveyancing, drafting, and reviewing complex commercial and employment contracts. Our expertise extends to setting up legal entities, forming Joint Ventures, and advising on corporate restructuring, mergers, and acquisitions. Our goal is to ensure smooth and efficient legal processes for businesses of all sizes in the UAE and Saudi Arabia.

We offer comprehensive professional assistance for establishing various types of companies, including trading, real estate, service, financial, and industrial entities in both mainland (on-shore) and free zones across the UAE and Saudi Arabia. As authorized agents of several free zones, we provide expert advice on the most cost-effective and customized legal and business structures. Additionally, for businesses requiring a reliable national partner or agent for mainland operations, we offer tailored support to meet your specific business needs.



2019

Your firm is founded



02

Office around the UAE



15

Employees



300

Happy clients





FOUNDER &  
MANAGING DIRECTOR  
**FAISAL IBRAHIM**



CO-FOUNDER &  
SALE BRANCH MANGER  
**FAVAZ IBRAHIM**

#### Our Mission

**At Brainciti, our mission is to empower businesses in with streamlined, compliant, and growth-focused solutions.**

#### Our Vision

**We envision a future where businesses effortlessly navigate the complex corporate landscape, supported by our cutting-edge expertise, advanced technology, and exceptional customer service. As a forward-thinking company, we aim to anticipate industry trends and stay ahead of the curve, continuously evolving to meet our clients' changing needs.**





# Strategic Objectives for 2025



## Revenue Growth:

- Target total revenue of AED 10 million through diversified service offerings and market expansion.



## Team Expansion:

- Increase total employees to 100, ensuring skilled personnel are in place to meet service demands and provide exceptional client support.



## Market Expansion:

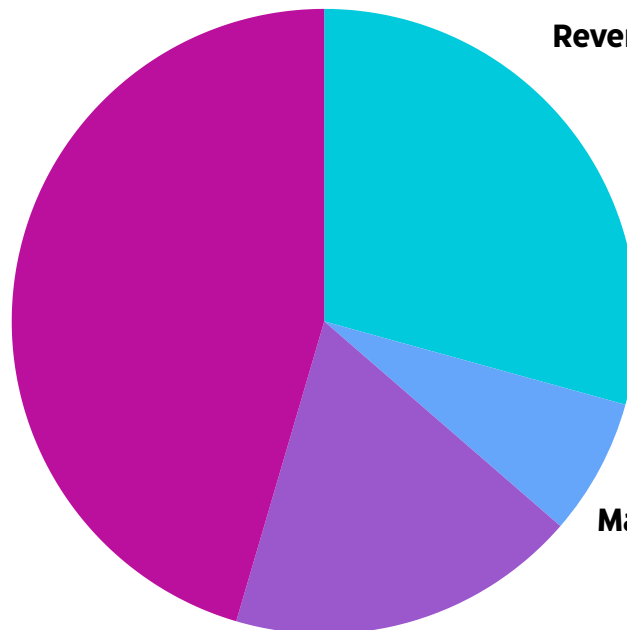
- Operate five offices by the end of 2025: three in Dubai, one in Saudi Arabia, and one back office in India, ensuring wider market reach and operational efficiency.



## Service Excellence:

- leading provider of bespoke corporate services across the GCC, focusing on high-quality client solutions, superior customer service, and continuous improvement

**Service Excellence**  
45.5%



**Revenue Growth**  
29.3%

**Market Expansion**  
7.1%

**Team Expansion**  
18.2%



### **Q1: Strengthen Foundations**

- Partnership Development: Establish strategic partnerships with local authorities, banks, and other service providers in the UAE and Saudi Arabia.
- Service Launch: Begin promotional campaigns for second citizenship services targeting HNIs.
- Team Expansion: Onboard 25 new employees, focusing on key areas including business setup, immigration, and tax compliance.

### **Q2: Expand Reach**

- Office Expansion: Open one additional office in Dubai to enhance service availability.
- BackOffice Setup: Operationalize the back office in India for handling administrative tasks, reducing operational costs and improving efficiency.
- SME Workshops: Conduct educational workshops on tax compliance and corporate banking solutions, expanding brand visibility and attracting SME clients.

### **Q3: Aggressive Market Penetration**

- Saudi Arabia Office Launch: Open the new office in Saudi Arabia, with a dedicated team for immigration support and corporate finance.
- Premium Service Packages: Introduce premium business setup and financial advisory services, enhancing our bespoke offerings for high-end clients.
- Referral Program Launch: Introduce a referral program to incentivize existing clients and expand our customer base.

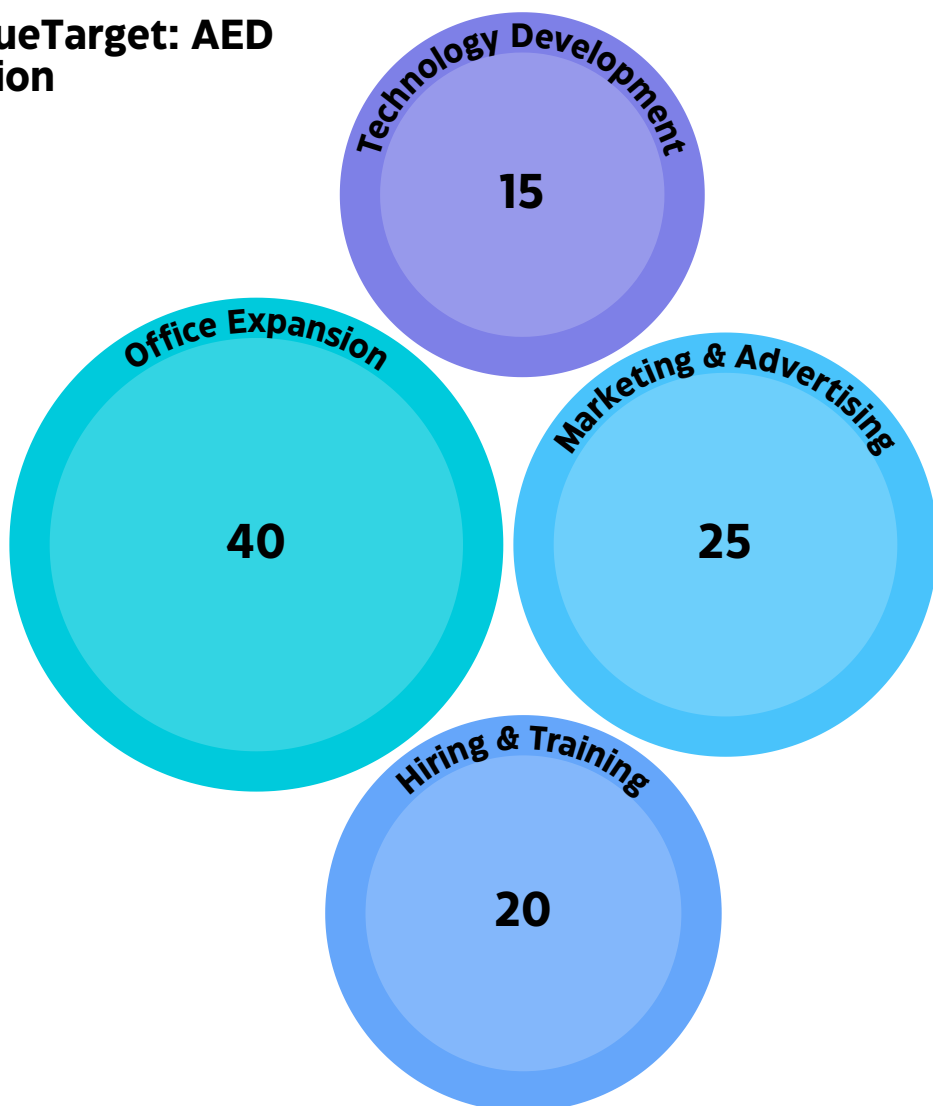
### **Q4: Optimize and Review**

- Team Growth: Achieve 100 employees across all locations.
- Performance Evaluation: Conduct a comprehensive review of service performance, client satisfaction, and employee effectiveness.
- Market Expansion Planning: Begin evaluating potential GCC markets for expansion in 2026, identifying opportunities for further growth.



# Financial Projections for 2025

RevenueTarget: AED  
10 million



29%

Growth MMR

52%

Increase in team  
productivity

19%

Reduction Chum



# Key Performance Indicators (KPIs) for 2025

**Strive for innovation, sustainability, and global impact by 2025 - December 31st**

1. Revenue: AED 100 million
2. Client Acquisition: 1,000 new clients across all service areas
3. Employee Growth: 100 employees across all offices
4. Market Expansion: 6 offices fully operational by year-end  
Saudi, Adgm Abudhbai, India, JLT
5. Customer Satisfaction: Achieve a 100% Customer satisfaction rate, measured through surveys and feedback.

## → Regulatory Changes

- Regularly monitor updates to laws and regulations in the UAE and Saudi Arabia to adapt services promptly.

## → Market Competition

- Differentiate Brainciti by focusing on bespoke services, personalized attention, and maintaining high service standards.

## → Economic Fluctuations

- Offer flexible pricing models to accommodate changes in the economic environment and ensure continued business stability.





# Service Portfolio Development for 2025

01

PHASE

## Business Setup

Streamline mainland and freezone business setup processes, specifically targeting startups and SMEs, with a focus on fast-track approvals and end-to-end support.

03

PHASE

## Accounting and bookkeeping

VAT Registration & Filing.  
Corporate Tax registration and filing.  
Professional Compliance Support

02

PHASE

## Immigration Support

Continue to enhance end-to-end immigration services, simplifying visa and residency applications with a new client portal for better transparency and tracking.

04

PHASE

## Training and development

Training and development is an integral part of any company's growth, and we understand the importance and extend our training and development to our clients.

05

PHASE

## Tax Compliance

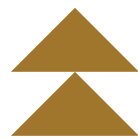
Enhance VAT audits and cross-border compliance services, helping clients stay compliant with the latest regulations in the UAE and Saudi Arabia, and offering strategic tax planning services



# Employee Training & Development



Launch a comprehensive employee training program designed to increase organizational skills, foster leadership growth, and improve overall employee performance, aligning with Brainciti's commitment to excellence.



59%

Average improvement in important metric across clients



89%

5-star rating on reputable industry



10

Digital Awards



# Conclusion

**Brinciti Management Consultancies is poised to become a key player in the corporate services sector across the GCC by 2025. With a focus on service excellence, strategic market expansion, and team growth, the company will provide tailored solutions for businesses and individuals seeking to navigate the complexities of the UAE and Saudi Arabian markets. By focusing on continuous improvement, employee development, and client satisfaction, Brinciti will achieve its revenue goals and establish a strong foundation for future growth.**



**Brinciti Consulting, Office G23, Ground floor, Near Bentley showroom  
AL ASMAWI UM AL SHEIF Building  
Dubai, UAE , Sheikh Zayed Rd.**



# About Us - The Team



Our team at Brinciti is a highly professional and dedicated group of experts specializing in corporate, commercial, employment, and IT assistance in both the UAE and Saudi Arabia. With a strong client base, we offer comprehensive services, including conveyancing, contract drafting/review, legal entity setup, joint ventures, corporate restructuring, and mergers/acquisitions. Acting as reliable partners or agents, we facilitate the establishment of various company types in both mainland and free zones. As authorized agents of multiple free zones, we ensure a seamless process for offshore company registration. Our team's expertise provides cost-effective and tailored legal and business solutions for startups, expansions, real estate investments, and contract matters. Trust Brinciti Management Consultancy for professional and reliable support in navigating the complexities of the UAE and Saudi Arabia business landscapes.



**Sachini  
Madurangi**  
Corporate  
Lawyer



**Fahim Azaraf**  
Business Consultan



**Rohit Suresh**  
Business Consultant



**Tinashe Manyenga**  
DIGITAL MARKETING  
specialists



**Deborah Ndolo  
Enem**  
Corporate Lawyer  
Assistant



**Don Francis**  
Accountant/Tax  
Consultant



# Work with us !



## CONTACT US



Phone number

**+971 56 179 6775 | +971 55 513 1100**



Website

**[www.brainciti.com](http://www.brainciti.com)**



Email

**[faisal@brainciti.com](mailto:faisal@brainciti.com)**



Social networks

**[@Brainciti consulting](#)**